



FOR IMMEDIATE RELEASE

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Waterstone Mortgage Opens First Texas Branch

Staffed by industry veterans, new location will serve homebuyers across the entire state of Texas

SOUTHLAKE, TX (May 18, 2016) – National mortgage lender Waterstone Mortgage Corporation is pleased to announce the opening of a new branch office at 542 Silicon Drive, Suite 101, Southlake, Texas. The new team is led by Branch Manager Travis Howard, an industry veteran with nearly 20 years of experience. The office is currently open for business. A public Grand Opening will be held at the office on June 2 from 3 to 6 p.m. Refreshments will be served and the company will give away prizes to attendees, some of which include an Apple iPad and Texas Rangers tickets. The Mayor will greet guests from 5 to 6 p.m.

“Opening up the first branch for Waterstone Mortgage in the state of Texas is a wonderful growth opportunity, both for my team and for the company,” said Howard. “The Waterstone Mortgage culture is a perfect fit for our family, so I’m very excited about helping the company grow its business in Texas. I’m bringing in a team that can absolutely get that job done.”

Howard is joined by Sales Manager Cole Holmes and Loan Originator Kent Hendrix, both of whom have been originating loans with Howard since 2005, but have been in the business many years. The loan originators are supported by Loan Processor Kelly Green, who recently celebrated her thirteenth year on the team, and Loan Assistant Karen Drinkwater.

Howard said that becoming a Waterstone Mortgage branch gave his team access to loan products previously unavailable to them, as well as a support structure that is second to none in the industry. “It’s all about our ability to close. As part of Waterstone Mortgage, I know that if the loan can be done by anyone, it can be done in our branch,” he said. “The support we get from the home office will allow us to continue to deliver the great service we’ve always been known for.”

“At Waterstone Mortgage, we’re very careful to recruit and hire the best loan origination teams we can find,” said Waterstone Mortgage President & CEO Eric Egenhoefer. “That’s exactly what we’ve done in Southlake. Travis and his team make a great addition to our company and I’m proud to have them with us. We look forward to some very exciting things happening in the

mortgage business in the great state of Texas, now that we have a Waterstone Mortgage branch in operation.”

You can reach the new office by calling 682.223.5868.

About Waterstone Mortgage Corporation:

Waterstone Mortgage Corporation is an innovative, strong, and secure mortgage lending company that has maintained a reputation for exceptional service and competitive mortgage financing. Since its inception in 2000, Waterstone Mortgage has grown to more than 600 employees in 20 states, with the ability to lend in 36 states.

In 2014, the *Milwaukee Business Journal* ranked Waterstone Mortgage as southeastern Wisconsin’s largest mortgage lender for the fifth year in a row with more than \$1.7 billion in annual origination volume. In 2015, the company surpassed \$2 billion in annual loan origination volume. Waterstone Mortgage has been named to the *Milwaukee Journal Sentinel’s* Top Workplaces, *National Mortgage Professional Magazine’s* Top 100 Mortgage Employers, *Mortgage Executive Magazine’s* Top 50 Mortgage Companies to Work For, *Inside Mortgage Finance’s* Top 100 Mortgage Lenders, and the *Milwaukee Business Journal’s* Fastest Growing Firms. Waterstone Mortgage is also a USDA Rural Development Platinum Million Dollar Lender.

Headquartered in Pewaukee, Wisconsin, Waterstone Mortgage is a wholly owned subsidiary of WaterStone Bank SSB (NASDAQ: WSBF) with assets of more than \$1.8 billion. To learn more about Waterstone Mortgage, visit www.WaterstoneMortgage.com.

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