



FOR IMMEDIATE RELEASE

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New Waterstone Mortgage Location Offers VA Loans and More

Led by a disabled veteran, this new Waterstone Mortgage office will give veterans and other eligible homebuyers the service they deserve

Silverdale, WA (June 14, 2016) – National mortgage lender Waterstone Mortgage Corporation is pleased to announce the opening of a new branch office at 2819 NW Kitsap Place, Suite 204 in Silverdale, Washington. The office is currently open for business and serves homebuyers throughout the Seattle area. The new team is led by Loan Originator Shane McGraw. McGraw, a disabled veteran, has developed a strong presence in the community over the past eight years by helping hundreds of people purchase their dream homes. The company will host a Grand Opening celebration in July.

“Providing home financing under the Waterstone Mortgage banner has empowered the Shane McGraw Team to be the mortgage partner our friends and neighbors in the Silverdale community deserve – especially those who have served our nation in the Armed Forces,” McGraw said. “Waterstone Mortgage has given us the support and the loan options to help every client, without asking us to change our focus on VA lending, which is our top priority. We are excited to bring Waterstone Mortgage to our area and to be able to give our clients the one-on-one, world-class experience all homebuyers deserve.”

McGraw and his team have built a reputation for delivering exceptional customer service, communication, on-time closings, and a dedication to serving those who serve. McGraw established his office staff with a focus on the concepts of teamwork, collaboration, and putting others first. Twice each year, he rents out a local movie theater and invites military families to enjoy a free movie and day off with their kids. He also teaches a class to educate veterans about their VA benefits, provides mortgage tips, and shares best homebuying practices. McGraw’s team provides support to one military-based need in the community each month, as a way to reinforce his team’s goal to give back to those who have served and are currently serving the country.

“The Silverdale area is dying for a relationship-based, customer-first lender that is local and available,” McGraw said. “The Shane McGraw Team specializes in taking clients from where they are to where they want to be – by always putting the client’s needs first! When

homebuyers choose the Shane McGraw Team at Waterstone Mortgage, they will be treated like VIPs.”

“We are excited to open the new office in Silverdale, an area where the homebuying market continues to thrive,” said Waterstone Mortgage President & CEO Eric Egenhoefer. “We are also grateful to have The Shane McGraw Team on board. The growth of any successful enterprise depends upon the company’s ability to attract top talent and support them effectively. Shane and his team are definitely excellent examples of this, and we are fully dedicated to supporting them as this originate loans in this area of the nation.”

You can reach the new office by calling 360.519.5767.

About Waterstone Mortgage Corporation

Waterstone Mortgage Corporation is an innovative, strong, and secure mortgage lending company that has maintained a reputation for exceptional service and competitive mortgage financing. Since its inception in 2000, Waterstone Mortgage has grown to more than 600 employees in 20 states, with the ability to lend in 37 states.

In 2014, the *Milwaukee Business Journal* ranked Waterstone Mortgage as southeastern Wisconsin’s largest mortgage lender for the fifth year in a row with more than \$1.7 billion in annual origination volume. In 2015, the company surpassed \$2 billion in annual loan origination volume. Waterstone Mortgage has been named to the *Milwaukee Journal Sentinel’s* Top Workplaces, *National Mortgage Professional Magazine’s* Top 100 Mortgage Employers, *Mortgage Executive Magazine’s* Top 50 Mortgage Companies to Work For, *Inside Mortgage Finance’s* Top 100 Mortgage Lenders, and the *Milwaukee Business Journal’s* Fastest Growing Firms. Waterstone Mortgage is also a USDA Rural Development Platinum Million Dollar Lender.

Headquartered in Pewaukee, Wisconsin, Waterstone Mortgage is a wholly owned subsidiary of WaterStone Bank SSB (NASDAQ: WSBF) with assets of more than \$1.8 billion. Learn more about Waterstone Mortgage at www.WaterstoneMortgage.com.

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