



FOR IMMEDIATE RELEASE

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**New Waterstone Mortgage Branch Opens in Rehoboth Beach, Del.**

*Residential mortgage lender offers a variety of unique loan options for homebuyers*

**Rehoboth Beach, Del. (March 20, 2017)** – National mortgage lender Waterstone Mortgage Corporation is pleased to announce the opening of a new office at 330 Rehoboth Ave., Suite B, in Rehoboth Beach, Del. The new branch is led by Delaware native Eric Parsons.

“My team and I are looking forward to working with a company that focuses on great customer service through cutting-edge technology and personal, in-house processing,” said Parsons.

Throughout his 14 years in the mortgage industry, Parsons has consistently been a top producer, originating more than \$30 million annually. This ranks in the top one percent of loan originators nationally.

Also joining the new Waterstone Mortgage branch are Loan Originators Lynn Cattafi, Shelley Foresman, and Trish Raber. Cattafi is a 15-year industry veteran and has been a top producer since entering the industry. Prior to the mortgage industry, she had a very successful real estate career. Foresman began her mortgage career in 2002. She has held multiple roles in the mortgage industry, but decided to make a switch to originating three years ago. Raber began her career at PNC Bank 10 years ago, quickly becoming a top-producer. She also has six years of experience working as a real estate paralegal, which gives her insight that most loan originators do not have.

Also joining are Loan Production Partners Gina Masenior and Lisa Betts. Masenior has many years of experience working for different home builders while Betts previously worked for two family-run ReMax offices in New Jersey.

Each team member has a deep understanding of the Rehoboth Beach real estate market, which allows them to effectively help many of the local homebuyers with their mortgage financing needs.

“Many buyers retire here and we really enjoy helping them make the transition to their new life at the beach. They are so excited to start a new chapter in life and it’s awesome to be able to

share that with them,” said Parsons. “Of course, we also enjoy helping families buy their vacation home or primary home where they will make memories for a lifetime.”

“We are excited to have Eric and his team of loan professionals join Waterstone Mortgage,” said Waterstone Mortgage SVP – National Sales Manager Kevin Allen. “His team has a proven track record of the exceptional customer service that we’ve come to expect from our branch offices. Along with Eric and his team, we look forward to serving the homebuyers of Rehoboth Beach.”

Waterstone Mortgage offers a broad range of products, including FHA, VA, USDA, condo, and conventional loans. The lender offers a Single Loan Close Construction Program as well, which simplifies the process of building a home by providing a single loan to cover both the construction costs and mortgage. Jumbo loans are also available, giving customers the option of taking out a single loan to cover costs that exceed the conforming loan limit.

You can reach the Waterstone Mortgage Rehoboth Beach office by calling 302.227.8252.

**About Waterstone Mortgage Corporation:**

Waterstone Mortgage Corporation is an innovative, strong, and secure mortgage lending company that has maintained a reputation for exceptional service and competitive mortgage financing. Founded in 2000, the company has the ability to lend in 42 states.

In 2016, Waterstone Mortgage surpassed \$2.5 billion in annual loan origination volume. The company has been named to the *Milwaukee Journal Sentinel’s* Top Workplaces, *National Mortgage Professional Magazine’s* Top 100 Mortgage Employers, *Mortgage Executive Magazine’s* Top 50 Mortgage Companies to Work For, *Inside Mortgage Finance’s* Top 100 Mortgage Lenders, *Scotsman Guide’s* Top Mortgage Lenders, and the *Milwaukee Business Journal’s* Fastest Growing Firms. Waterstone Mortgage was recognized as an Ellie Mae Hall of Fame Award winner in 2015, 2016, and 2017.

Headquartered in Pewaukee, Wisconsin, Waterstone Mortgage is a wholly owned subsidiary of WaterStone Bank SSB (NASDAQ: WSBF) with assets of more than \$1.8 billion. To learn more about Waterstone Mortgage, visit [www.WaterstoneMortgage.com](http://www.WaterstoneMortgage.com).

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