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**Waterstone Mortgage Expands to Tallahassee**

*Mortgage company continues to grow presence in the Florida market*

Tallahassee, FL (February 4, 2015) – National mortgage lender Waterstone Mortgage Corporation is pleased to announce that the company is further expanding in the Florida market with a new location in Tallahassee.

The company's newest office is located at 2852 Remington Green Circle, Suite 101 in Tallahassee, Florida. Leading the expansion is Sales Manager Jay Ralstin, a 15-year veteran of the mortgage industry and current President of the Mortgage Bankers Association of Florida.

Ralstin will be joined at the Tallahassee location by a team of 6 mortgage professionals, including Senior Mortgage Advisor Pam Keller. With over 33 years of lending experience, Keller has built an unmatched reputation of integrity and superior customer service.

"We are extremely excited to be expanding our presence in Florida with a new location in Tallahassee," said Waterstone Mortgage President and CEO Eric Egenhoefer. "I am confident that Jay Ralstin and his team will further our company's mission of giving customers a clear path to homeownership by providing quality products, on-time closings, and superior service."

At the new location, Ralstin and his team will work to meet the mortgage needs of customers in Leon, Wakulla, Gadsden, and Jefferson counties.

"I look forward to developing a team of mortgage professionals while continuing to build Waterstone Mortgage's presence in the Tallahassee market," said Ralstin. "The technology, back-end support, and diverse product line that Waterstone Mortgage offers will allow my team to quickly grow our business."

Waterstone Mortgage offers a broad range of products for purchases and refinances, including FHA, VA, USDA, and conventional loans, one-time close construction financing, bank portfolio lending products, jumbo products, and condo financing. As a Fannie Mae, Freddie Mac, and Ginnie Mae approved lender, Waterstone Mortgage is able to deliver loans directly and get its customers to the closing table on time.

To learn more about Jay Ralstin and Waterstone Mortgage, visit [www.Waterstone-FL.com](http://www.Waterstone-FL.com).

**About Waterstone Mortgage Corporation:**

Waterstone Mortgage Corporation is an innovative, strong, and secure mortgage lending company that has maintained a reputation for exceptional service and competitive mortgage financing. Since its inception in 2000, Waterstone Mortgage has grown to nearly 600 employees in 16 states.

In 2014, the *Milwaukee Business Journal* ranked Waterstone Mortgage as southeastern Wisconsin's largest mortgage lender for the fifth year in a row with more than \$1.7 billion in annual origination volume. The company has been named to the *Milwaukee Journal Sentinel's* Top Workplaces, *Mortgage Executive Magazine's* Top 50 Mortgage Companies to Work For, *Inside Mortgage Finance's* Top 100 Mortgage Lenders, and the *Milwaukee Business Journal's* Fastest Growing Firms. Waterstone Mortgage is also a USDA Rural Development Platinum Million Dollar Lender.

Headquartered in Pewaukee, Wisconsin, Waterstone Mortgage is a wholly owned subsidiary of WaterStone Bank SSB (NASDAQ: WSBF) with assets of more than \$1.8 billion.

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