



FOR IMMEDIATE RELEASE

Waterstone Mortgage Opens New Branch in Concord, California
Mortgage lender offers a variety of unique loan options for homebuyers

Concord, Calif. –December 6, 2017-- National mortgage lender [Waterstone Mortgage](#) Corporation is pleased to announce the opening of a new branch at 1000 Burnett Ave., Suite 250, in Concord, California. The new office is led by Branch Manager Jaime Joyner, who has more than 20 years of experience in the mortgage industry. Joyner and her team came to Waterstone Mortgage from Caliber Home Loans.

Waterstone Mortgage views Concord, which is located in the San Francisco Bay Area, as part of a growing market that holds a good deal of potential. "This is our first branch in northern California, so we are especially excited about its opening," Joyner said. "Businesses in Concord are growing quickly and the newly-created jobs are drawing a lot of people to the area," she said. "We are here to help individuals in the community get into homes or refinance their current mortgage loans with loan programs that truly make sense for them, with customer service that makes the process very smooth.

The new Concord branch is one of many Waterstone Mortgage branches throughout the nation; overall, the company has the ability to lend in 43 states. Joyner and her team offer the expertise and knowledge of a local lender, and Waterstone Mortgage provides the new branch with the stability of a large lender backed by a reputable bank. The Concord branch is also able to offer borrowers the wide variety of loan programs that Waterstone Mortgage is known for.

"Jaime and her team are an invaluable addition to Waterstone Mortgage. Their knowledge of the Concord area is second to none, and they have the superior work ethic and positive outlook that defines our company culture," said Waterstone Mortgage President & CEO Eric Egenhoefer. "We are also excited to serve homebuyers in northern California, and look forward to helping them achieve their homeownership goals."

Waterstone Mortgage offers a broad range of products, including FHA, VA, USDA, condo, medical professional, jumbo, and conventional loans. The lender offers a Wealth Building Loan with 100 percent financing for loan amounts up to \$650,000; a Jumbo Choice program with 90

percent financing for loan amounts up to \$1 million; and multiple conventional loan programs with financing options up to 97 percent.

You can reach the Waterstone Mortgage Concord office by calling 925.305.2153.

About Waterstone Mortgage Corporation

Waterstone Mortgage Corporation is an innovative, strong and secure mortgage lending company that has maintained a reputation for exceptional service and competitive mortgage financing. Founded in 2000, the company has the ability to lend in 43 states.

In 2016, Waterstone Mortgage surpassed \$2.5 billion in annual loan origination volume. The company has been named to the *Milwaukee Journal Sentinel's* Top Workplaces in 2014 and 2017, *National Mortgage Professional Magazine's* Top 100 Mortgage Employers, *Mortgage Executive Magazine's* Top 50 Mortgage Companies to Work For, and *Scotsman Guide's* Top Mortgage Lenders. Waterstone Mortgage was recognized as an Ellie Mae Hall of Fame Award winner in 2015, 2016, and 2017.

Headquartered in Pewaukee, Wisconsin, Waterstone Mortgage is a wholly owned subsidiary of WaterStone Bank SSB (NASDAQ: WSBF) with assets of more than \$1.8 billion. To learn more about Waterstone Mortgage, visit www.WaterstoneMortgage.com.

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