



FOR IMMEDIATE RELEASE

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**Waterstone Mortgage Names Traci Husslein as SVP – Capital Markets**  
*Husslein joins the Waterstone Mortgage Executive Team*

**Brookfield, Wisc. (January 8, 2025)** – National mortgage lender Waterstone Mortgage Corporation is pleased to announce the promotion of Traci Husslein to SVP – Capital Markets. With the advancement, Husslein has also joined the Waterstone Mortgage executive team.

Husslein has nearly 30 years of experience in the mortgage lending industry, including 17 years at Shelter Mortgage (formerly Guaranty Bank). She joined Waterstone Mortgage as VP – Capital Markets in November 2014 and was instrumental in the establishment and growth of the Capital Markets Department.

"I enjoy the challenge of navigating through the various market conditions we've experienced in the industry," Husslein said. "Through it all, I've appreciated working with talented individuals who have helped to guide the changes needed to ensure we can continue to fulfill the dream of homeownership."

During her career at Waterstone Mortgage, Husslein has facilitated employee training, process improvement, and new vendor relationships across the organization. Her deep understanding of mortgage origination allows her to contribute at all levels of the organization. She currently oversees the Capital Markets and Lock Desk teams.

Prior to joining Waterstone Mortgage, Husslein previously led Capital Markets teams that handled retail, wholesale, and home equity wholesale business lines, and she had experience in process engineering.

"We are excited to welcome Traci to our executive team," said Waterstone Mortgage President & CEO Jeff McGuiness. "Since joining us as Vice President of Capital Markets in 2014, Traci has demonstrated exceptional leadership and expertise. Her extensive experience overseeing the Capital Markets team, combined with her strong finance background, has been a tremendous asset to our organization. Traci's ability to deliver valuable insights into market performance and bottom-line results have made a lasting impact, and we are confident she will continue to drive success in this new role."

**About Waterstone Mortgage Corporation:**

Waterstone Mortgage Corporation is an innovative, strong, and forward-thinking company that has maintained a reputation as an elite mortgage lender for more than two decades. The company's mission is to streamline the mortgage process via innovative technology, unique loan products, and effective communication – which gives their customers a clear path to homeownership. As a retail-only lender, Waterstone Mortgage focuses primarily on purchase loans, and offers a variety of home loan programs, including conventional, FHA, VA, and USDA loans; along with several no- and low-down-payment options and many specialty programs for medical professionals, first-time homebuyers, and more. Founded in 2000, the company lends in 48 states.

Waterstone Mortgage has been named to the Milwaukee Journal Sentinel's "Top Workplaces" list; the Milwaukee Business Journal's "Best Places to Work" list; National Mortgage Professional Magazine's "Most Loved Mortgage Employers;" Mortgage Executive Magazine's "Top 100 Mortgage Companies in America" and "Top 50 Mortgage Companies to Work For;" MReport's "Top 25 Companies to Work For;" and Scotsman Guide's "Top Mortgage Lenders" and "Top Workplaces." The company is also a four-time recipient of the ICE Mortgage Technology Innovation Award.

Headquartered in Brookfield, Wisconsin, Waterstone Mortgage is a wholly-owned subsidiary of WaterStone Bank SSB, which, in turn, is a wholly-owned subsidiary of Waterstone Financial, Inc. (NASDAQ: WSBF). To learn more about Waterstone Mortgage, visit [www.WaterstoneMortgage.com](http://www.WaterstoneMortgage.com).

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