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## Waterstone Mortgage Names Jennifer George as VP – Investor Relations and Credit Policy

**Pewaukee, Wisc. (March 14, 2023)** – National mortgage lender Waterstone Mortgage Corporation is pleased to announce the promotion of Jennifer George to VP – Investor Relations and Credit Policy. George has more than 30 years of experience in the mortgage lending industry.

Throughout her career, George has held a variety of positions. In 1992, she started in a customer service support role for a mortgage servicer. From there, she transitioned into the areas of funding, closing, processing, and underwriting. She joined Waterstone Mortgage in 2018 as the Regional Underwriting Manager for the company's west region and was later promoted to Vice President – Credit Policy.

"I have been fortunate to work at Waterstone Mortgage for more than four years, and I look forward to the new opportunities and challenges that my role will bring," said George. "What I enjoy most about Waterstone is that – no matter how much we grow – I've always felt like I'm part of *one* team where everyone supports each other, and we all have the same goals. Waterstone is always open to making positive, impactful changes – which works perfectly for me and my role."

During her time at Waterstone Mortgage, George has been instrumental in re-engineering the company's credit policy strategy. She also oversaw the addition of manual underwriting for the lender's government products and worked closely with the Product Development team on the rollout of loans for singlewide manufactured homes.

In her new role, George will continue her credit policy duties and will also oversee Waterstone Mortgage's Product Development team. She will focus on managing investor relations – developing connections to create unique, profitable product opportunities. In her position, George will blend her knowledge of product development with her credit policy expertise to build stronger product and credit solutions for Waterstone Mortgage.

"Jennifer has been an integral member of our team since she joined Waterstone Mortgage. Her industry knowledge, leadership capabilities, and positive attitude make her an ideal fit for her new role," said Waterstone Mortgage COO Rich Tucker. "Combining her love of research, knowledge of underwriting, and focus on solutions for our sales teams, she finds ways to drive clarity in our underwriting guidelines for our agencies as well as our end investors."

## About Waterstone Mortgage Corporation:

Waterstone Mortgage Corporation is an innovative, strong, and forward-thinking company that has maintained a reputation as an elite mortgage lender for more than two decades. The company's mission is to streamline the mortgage process via innovative technology, unique loan products, and effective communication – which gives their customers a clear path to homeownership. As a retail-only lender, Waterstone Mortgage focuses primarily on purchase loans, and offers a variety of home loan programs, including conventional, FHA, VA, and USDA loans; along with several no- and low-down-payment options and many specialty programs for medical professionals, first-time homebuyers, and more. Founded in 2000, the company lends in 48 states.

Waterstone Mortgage has been named to the Milwaukee Journal Sentinel's "Top Workplaces" list; the Milwaukee Business Journal's "Best Places to Work" list; National Mortgage Professional Magazine's "Most Loved Mortgage Employers;" Mortgage Executive Magazine's "Top 100 Mortgage Companies in America" and "Top 50 Mortgage Companies to Work For;" MReport's "Top 25 Companies to Work For;" and Scotsman Guide's "Top Mortgage Lenders." The company is also a four-time recipient of the ICE Mortgage Technology (formerly Ellie Mae) Innovation Award (formerly Hall of Fame Award).

Headquartered in Pewaukee, Wisconsin, Waterstone Mortgage is a wholly-owned subsidiary of WaterStone Bank SSB, which, in turn, is a wholly-owned subsidiary of Waterstone Financial, Inc. (NASDAQ: WSBF). To learn more about Waterstone Mortgage, visit www.WaterstoneMortgage.com.

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